

The latest news for Minnesota Housing home improvement lender partners



Congratulations to the 2020 Top Producing Loan Officers!

Minnesota Housing is pleased to recognize 48 Fix Up loan officers through the Top Producing Loan Officer Program, which recognizes the individual loan officers with the highest levels of Fix Up loan production in 2020. These top-producers will be highlighted on our website and will also have the opportunity to receive customized promotional pieces and exclusive marketing benefits.

2020 Top Producing Loan Officers

- Debra Rieland American Heritage Bank
- LouAnn Peterson BankVista
- Sherry Goplen Bank of Zumbrota • Amanda Risser - Border Bank
- Cassandra Torkelson Border Bank
- · Kristi Kapphahn Border Bank
- Lisa Ann Bergsnev Border Bank Nicole Spaulding - Border Bank
- Pam Dallmann Border Bank
- Brenda Yaritz Center for Energy and Environment
- DeShaun James Center for Energy and Environment • LeAnne Karras - Center for Energy and Environment
- Sondra Breneman Center for Energy and Environment
- Steve Hines Center for Energy and Environment • Talia Sheldon-Desjardins - Center for Energy and Environment
- Sheri Lemke Central Minnesota Credit Union
- Jeanie Coborn Citizens National Bank of Park Rapids
- Zong Vang City of St. Paul, PED
- Sandra Tietz CorTrust Bank
- Jordan Bothun Dawson Cooperative Credit Union
- Matthew Manley Deerwood Bank
- Brenda Jackson First Farmers & Merchants National Bank
- Lynette Smerud First Farmers & Merchants National Bank
- Traci Johnson Harvest Bank
- Amy Tillemans Heritage Bank
- Cody Habana Home Federal Savings Bank
- Matthew McMartin Home Federal Savings Bank

Charity Rasmussen - Home Federal Savings Bank

- Matthew Behm Home State Bank
- Michelle Bekkala Home State Bank • Bonita Radermacher - Kensingston Bank
- Eric Otterness Lake Area Mortgage
- Jeremy Schmidt Lake Region Bank • Lisa Groff - Lake Region Bank
- Kaye Schultze Minnesota Valley Action Council
- Mariah Becerra Minnesota Valley Action Council
- Michelle Doeling Minnwest Bank • Patrice Arfsten - Minnwest Bank
- Marie Malrick NeighborWorks Home Partners

Chris Crosby - Pine River State Bank

- Beth Nelson Northern State Bank of Thief River Falls
- Denelle Wibe Northwestern Bank • Gloria Moen - One Roof
- Heather Eischen Pioneer Bank • Michelle Anderson - Sherburne State Bank
- Brady Hjelle TruStar Federal Credit Union • Diane O'Hern - TruStar Federal Credit Union

• Lisa Glynn - United Community Bank

Beginning in March, we are offering a quarterly Fix Up webinar training in lieu of that month's Fix Up check-in call. These quarterly trainings are designed for new lenders or those who

New! Quarterly Fix Up Webinar Training

need a program refresher. Please <u>click here to register</u> for the March training which takes place on Wednesday, March 17 from 9:00 - 10:00 a.m.

spearately for the quarterly webinar training.

If you are already signed up for the monthly check-in calls, you will need to register

worksheet is now fillable and functional. You can find the Underwriting Worksheet in the Forms Guide & Glossary. As a reminder, an underwriting worksheet is required for all Fix Up

Updated Underwriting Worksheet

loan files, but you do not have to use Minnesota Housing's worksheet; you're able to use an internal underwriting worksheet. New URLA Uploads in Minnesota Housing's Commitment System

For lenders who use the new URLA for their Fix Up loans, Minnesota Housing's commitment system will accept the URLA starting on February 22, 2021. The 1003 upload will continue to

Minnesota Housing's Fix Up Loan Program Underwriting Worksheet was recently updated. The

be available. The <u>URLA/1003 Upload Guide</u> and the <u>Home Improvement System Guide</u> provide detailed instructions on how to upload the new URLA. As a reminder, the Home Improvement System <u>Guide</u> also provides information on how to update the system, complete the True & Certify,

Questions? Contact Kirsten Partenheimer or Shannon Gerving.





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